

Anaheim's Fiber Optics Leasing Guidelines

- **Lease Term:** The lease term will be 2-20 years
- **Lease Charges:**
 1. Lease charges will depend on the total distance and quantity of fiber strands requested by the customer according to a regressive pricing schedule listed on Table 1.
 2. Lease charges will be increased annually based on the Consumer Price Index.
 3. A 25% discount will apply to Government entities and educational institutions.
 4. A 7.5% discount will apply to businesses that qualify under the Department's Economic Development Electric Rate Incentive program
 5. Price discounts will be offered for terms in excess of 5 years at a rate of ½ percent per year relative to the base rates on Table 1.
 6. Co-location costs: \$300 per month per site.
- **Application Fee:** \$500 non-refundable fee per drop cable for preliminary engineering
- **Connection Fees:** Lessee will pay for all engineering and construction costs directly associated with the new service, plus 10% for overhead.
- Specific dark fiber lease agreements are required, and will be negotiated on a case-by-case basis; agreed upon terms and conditions may vary depending upon Customer requirements. City Council approval will be sought if departures from these Guidelines are deemed to be substantial, per the City Attorney's opinion.

Table 1: Fiber Optics Monthly Lease Rates

No. of Fibers	0-3 miles	4-20 miles ^(a)	20+ miles ^(a)
1-2	\$300 / fiber	\$90 / fiber-mile	\$85 / fiber-mile
3-6	\$280 / fiber	\$85 / fiber-mile	\$80 / fiber-mile
7-24	\$250 / fiber	\$80 / fiber-mile	\$75 / fiber-mile
24+	\$225 / fiber	\$70 / fiber-mile	\$65 / fiber-mile

Notes:

- a) First 3 miles will be charged at the flat rate for number of fibers. For example: a customer leasing 2 fiber strands on a 5-mile route, would incur monthly lease charges per fiber strand of $\$300 + ((5\text{mi} - 3\text{mi}) \times \$90) = \$480$ per month per fiber.